

Be Successful

BE

SUCCESSFUL

THRIVE EXPONENTIALLY  
BEYOND EXCELLENCE

(The Path Leading to Unlimited  
Success - REDESIGNED!)

SAMPLE

COPY

ADITYA  
BHAVSAR



*Gracefully, and gratefully dedicated to Mom & Dad! I love you, and thank you so much for all the love, care and happiness that you have been bestowing upon me!*

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BEYOND EXCELLENCE

THE PATH LEADING TO UNLIMITED SUCCESS -  
**REDESIGNED!**

ADITYA BHAVSAR

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NOT AT ALL FOR SALE OR ANY OTHER  
COMMERCIAL PURPOSES

AS THIS IS A SAMPLE COPY, & IT'S SOLE PURPOSE IS TO GIVE A  
BASIC IDEA OF HOW THE BOOK IS STRUCTURED AND HENCE  
IT IS LIMITED TO ONLY FEW CHAPTERS AND SECTIONS.



## INTRODUCTION:

***“Learn to work hard on yourself, than you do on your job. If you work hard on your job, you will make a living – but if you work hard on yourself, you will make a fortune.”***

***Jim Rohn***

I read the above quote somewhere, many years ago & unlike the rest, I adopted it, applied it in real life, and started working harder on myself. I started outranking my own performance each day and every day. I started growing daily, expanding my reach, collecting ideas, inspiration, tools, and strategies to enhance and optimize the quality of my life and the life of people around me. There were many questions that fascinated me, like, why only few people can achieve what they want and rest fail? Why can't everyone be successful? What it takes to achieve greatness? What do successful people do differently? I started reading books, interviewing and spending most of my time with “incredibly” successful people, figuring out what's the difference that made the difference? My quest for figuring out the answers to these questions led me to an unending journey of gathering ideas, wisdom, knowledge and inspiration from the best in the world. I'm not at all claiming that I have figured it all out. I'm yet evolving. It's an never ending journey, and this an invitation for you to join me on this journey to “infinity”.

***“Honor those who seek the truth. beware of those who have found it.”***

***(Adopted from Voltaire)***

For me, it's the reminder that the path never ends and that

absolutely nobody has this sh#t figured out.

This book is the result of my hundreds of interviews with “incredibly” successful people, from every domain, all having one common denominator, “Their Unlimited Success” (some of which are also publicly published on: [www.interviewwithaditya.cf](http://www.interviewwithaditya.cf)), It is also the result of books that I have been able to “digest” till date, the experiences that I had, and also you will be able to learn from the experiences of giants that I have been interviewing since long.

Oh! I forgot this: you deserve a huge round of applause, because you are not from the “many” who talk about success, but you are from the “few” who really take action to get there! So congratulations and thank you for lending me the “delightful” privilege of spending some time with you and if you permit me to be your personal coach, guide, mentor or your best friend, throughout this book, I assure you that I’ll get the best out of you!

You see, I believe I know who you really are. I believe, you and I must be “kindered souls”. Your desire to expand your reach has brought you to this book. It is an invisible hand that guided you. I know that no matter where you are in your life, you want more! No matter how well you are already doing or how challenged you now may be, deep inside of you there lies a belief that your experience of life can and will be much greater than it already is. You not only bought this book, but you are also doing something right now that “unfortunately” is unique - you are reading it! Statistics show that less than 10 percent of people who buy a book read past the first chapter. What an unbelievable waste! This is a giant book that you can use to produce giant results in your life. Cleraly, you are the kind of person who won’t cheat yourself by dabbling.

By consistently taking advantage of each of the chapters in this book, you will ensure your ability to maximize your potential.

This book will help you to enhance and alter each and every area of your life. I challenge you not only to do whatever it takes to read this book in its entirety (unlike the masses who quit) but also to use what you learn in simple ways each day.

And I must admit, at times, you might find my grammar and sentence formation a bit informal or casual, but here are the few core reasons why I haven't hired a professional proof reader for this book:

1. There wasn't enough "budget" for that.
2. I want my high school grammar teachers to be proud of me and see how I have applied what they taught me in the lectures I was asleep (unbeknownst to them).
3. I didn't "wanted" the proof reader to interact and talk with you. In fact, I "wanted" to personally spend time with you, just as your very near and dear friend would do.

So please bear with that. Rest assured, you are going to learn some exceptionally phenomenal strategies to enhance any and every area of your life, either it be finances or your relationship with your life partner. Be sure to make notes of everything that grabs your attention. Highlight each and everything that fascinates you.

*Take in the concept, tease out the detail, refine it and apply it to your experience. That's how we grow! Without a further due, let's jump in!*

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# SECTION: 03

DESIGN AN EXTRAORDINARY LIFE,  
BY JUST DESIGNING A DAY!

## THE DIFFERENCE THAT MAKES THE DIFFERENCE:

Someone once asked me, “What’s the difference between success and a failure, – in simple words?” To that gentleman, my simplest answer was – “Few Daily Disciplines.” It doesn’t take much to design a life we dream of!

What’s the simple definition of “failure”? In simple words we call it, “A few errors in decisions – repeated every single day.” Then what’s success? In simple words, a few daily disciplines practiced consistently. It’s that easy!!!

Let me tell you a story, Joe and Tom were best friends, working in the same company. However, Joe was quite different than Tom. Tom was a guy who did small little errors in making decisions on consistent basis.

Tom watched TV for ‘just 2 hours’ per day, ate a Choco bar ‘just 1’ per day, spend ‘just a little’ more (money) every single day, and was ‘just a bit’ casual at work every single day. At the same time, Joe read a book for ‘just 2 hours’ per day, ate ‘just an apple’ per day, saved ‘just a little’ every day, and worked ‘just a little bit more’ every single day.

***The climax is here:*** This is where the story gets more interesting. 10 years hence, Joe has prospered in every area of his life up to “no limits”. He becomes the CEO of the company, is living a healthy, wealthy and a successful life, filled with grace and abundance. He is happy, healthy, wealthy, wise, and an incredibly successful gentleman while his friend Tom is yet struggling for his first promotion, had two minor heart attacks in the last 6 months (now he is waiting for just a major one), got pennies in the pocket and the creditors are

calling him because he is yet behind his payments & promises. He is broke, embarrassed, ill, stupid, overwhelmed, and miserable. Well, **what's the difference?** *“Just a Few daily disciplines.”* In simple words we call this “few daily disciplines - HABITS”.

If you spend ‘just a bit’ more every day, guess what you would be in the next 5 years? You guessed it right – **BROKE!**

You don't know the power of few errors in decisions repeated every single day. I'm telling you – It's really powerful. 3-5-10 years from now, that can make your life “DISASTROUS”.

At the same time you should never underestimate the power of few daily disciplines, practiced consistently. 3-5-10 years from now that can make your life, “MAGNIFICENT”. Just a few, simple daily disciplines – practiced consistently – every single day. What you need to do is just eliminate the errors and replace them with just few simple daily disciplines. I'm telling you – it's that easy.

You might be pondering, “If it's that easy, then why don't everyone follow through? And if it's that easy, why isn't everyone successful?” Well, first of all, congratulations! That's a wonderful question. I can answer it in two parts: *Firstly, “The things that are easy to do... are easy – not to do!”* It's easy to eat an apple a day, and it's also easy to miss an apple a day, isn't it? It's easy to read a book just 2 hours a day, yet it's also easy to miss the reading every single day, starting from today, isn't it? It's very easy to save ‘just a little’ – each day and every day, yet it's easy not to do so, isn't it? Hahaha! You might be thinking well, that's insane. But – that's truth of the matter – “The things that are easy to do, are easy – not to do, isn't it fascinating?” *Secondly*, the reason why so many people don't follow through is “nothing”. They have no good reason to follow through and at the same time they have no good reason why ‘not’ to follow through. They are just clueless. I won't sign up for the difficult task of figuring out why?

We call this, “mysteries of the mind”. Some people like you, me and few others have this incredible zest and an appetite of living well, and doing well, enhancing the quality of their lives thereby making life of people around them a bit better, and some people just live haphazardly with no intension or aim of doing better than everyone else. They are fine living a mediocre life. Why? Well, I have no idea about this. I just leave this open for discussion. Specifically, I call this – “Mysteries of the mind”.

Hopefully, I know you are not from the second category. Because, if it were the case, you wouldn't have taken the time, and made the efforts till this word. So, I would love to help you design an extraordinary set of “few daily disciplines”. Some researchers call it “HABITS”.

Let me tell you a secret: *“You cannot change your destination overnight, yet you can always change your direction in just matter of moments.”* It is the small things that we do consistently on daily basis, creates our ultimate destiny. The direction you are heading towards will determine your ultimate destination. Your daily habits play a critical role in how your life turns out to be. Imagine if you are heading towards east and what if we make just a 10° shift in your direction? Imagine where you could end up being 3-5-10 years from now? You guessed it right, **not exactly east**. I'm telling you habits can make you or break you. They are really very powerful!



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# SECTION: 04

## RELATIONSHIP MANAGEMENT!

# RELATIONSHIP MANAGEMENT!

*Ins and outs of it & everything you need to know about relationships!*

Managing relationship is an essential skill to be mastered, to become successful in, no matter, any area of life! Because no matter how successful you are, but if you fail to manage your relationships well, then you will never ever feel happy, fulfilled or successful either. Giving and getting love from our loved ones, family mates, our colleagues, business associates, life partners (rather I should say, life 'partner') and feeling loved is not a human desire; but it's a human need. Yes! You cannot live in a crappy relationship all your life. You need to feel loved, significant and alive to experience unlimited success.

I personally categorize relationships in to four main categories,

**1. Personal:** How you maintain and manage relationship with your life partner, your 'better' half, your beloved one.

**2. Eternal:** How you maintain and manage relationship with your parents, family mates and relatives. (Specifically just your parents)

**3. Universal:** How you deal with each and every one you meet and greet who so ever passes your way, all along the day.

**4. Ultimate:** How you maintain and manage relationship with your own soul, the other self. (How you communicate with yourself ultimately determines how you feel)

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## UNIVERSAL RELATIONSHIP:

Universal relationship is how you meet and greet each and every one whosoever crosses your way. Now, by the way, how do you deal with each and every one you meet – those you know and those you don't even know? Casually? With love, warmth and care? With utmost consideration? Or you might even say, who cares? Wait. How you interact with each and every one you meet, plays a significant role in the way you feel.

So, how do you maintain relationship with anyone you meet all along the day? That might be your business partner, or your best friend or your maid or the vendor or that store keeper or may be your 'own' spouse – anyone whosoever crosses your way all along the day.

Let me share only one small, but effective tip with you which will drastically and dramatically change how you deal with anyone you meet all across the day, thereby changing the way you feel.

***Treat each and every one whosoever crosses your way, as if you know something which no one knows about them. Treat them as if you know 'deep dark secrets' about them. Now, what are those deep dark secrets? You know that the person you are interacting with, right now, is going to die today - in the midnight.***

Now, think for this for a moment, if I met you someday, and if somehow you knew that I'm going to die today, in the midnight itself. How would you treat me? You would treat me, I know you would, but – with more love, more care, more consideration than you ever normally would treat me. And, what do you suppose, how will I treat you?

You guessed it right! With more love, more care, more consideration than ever before. Now imagine this scenario for me, if you will. If you applied this tip and treated everyone you met with utmost consideration, love and care, all day long, and you did it the next day and the next day again and if you followed this pattern whole your life, what do you think this 'new habit' will bring you? You're right! More joy, more happiness, more warmth and most consideration than ever imagined by you. And wouldn't this small tweak transform your entire life? I bet! It is always wonderful to 'live each day as if it is the only one we have got.' And if you live each day, as if it was your last, probably one day you will be right.

And rather, there is also one more way to look at this. Meet and greet each and every one you meet as if, you know that you are going to die in the midnight. This is the last time you are meeting the person who is standing in front of you. How would you treat him? I know you will treat him in the most amazing way you could ever imagine. And... What goes around – comes around. He will reciprocate the same consideration, love and gentleness – multiplied a hundredfold.

Don't you think this will transform the entire quality of your life? I Bet! Just try this for the next 10 days for me. And if it doesn't work, leave it. But at least give it a chance to enhance the quality of your life.



# **SECTION: 05**

## **HAPPINESS UNLIMITED!**



# #1: THE SECRET OF HAPPINESS IS 'NOTHING'

He had nothing – yet everything. He wasn't a millionaire – yet wealthy enough to be happy all the time. People knew him as 'the happiest man of the town'. No matter what happened to him, with him, or around him, he was happy all the time. To an extent – that sometimes people around him used to wonder if he is mentally fit or not. His happiness knew no limits. Everyone was 'curious' to know the 'secret' of his happiness. Well, let me tell you one thing – He was one of my best friends. And hence I knew all the 'secrets' of his happiness, which of course I'm going to share with you in the course of time.

But before that, I would love to share a story of another friend of mine, who was incredibly successful and 'seemed' to be happy, and yet was not. He had everything that anyone could dream of. He was a CEO of a well-known company, had a great 6 figure salary, extraordinary kids, a beautiful wife, in short – a magnificent life to be happy and grateful for. Yet this gentleman was miserable. By contrast, he too was 'one' of my best friends. Many a times, we would discuss about his life. I was curious to know 'Why he was not happy?' One fine evening, we were busy discussing ins and outs of our lives and he started describing how unpleasant and unhappy he was. And this was the time for me to dig deep and know what exactly was wrong with this guy. I asked him, "Why do you think you are not happy?"

"No idea. I just feel unfulfilled and a bit unhappy." He responded.

"Okay. Cool. Now, tell me – what has to happen for you to feel happy?"

Suddenly something sparked in him. His physiology changed for a moment and then he started describing everything that he knew 'has to happen' in order for him to feel happy and fulfilled.

He said, "For me, I must earn 4 million per annum (he was currently earning 2.5 million per annum plus another million in bonuses and other gifts from his company which he didn't consider at all), I must be fit and fine – specifically my body should own just 9% of fat (he was at 9.5%), I 'must' never be angry, frustrated or annoyed with anyone whosoever he/she maybe. My wife should never talk with me in a higher tone (his wife rarely did that)." And he thought for a moment, and paused staring at me.

I was listening him patiently, "Anything else?" I inquired.

"And... Mm. I should own my dream home. (He already possessed one of the best bungalow of the town.)"

"Anything else? Is there something yet left out?"

He thought again, "I think... No!"

Now, what do you think are the chances of this gentleman feeling happy and fulfilled? You guessed it right, 'Absolutely none!' Now, after understanding his philosophy to be happy, I continued the conversation.

I asked him, "Who do think will make you feel happy?"

He was clueless, "What do you mean?"

"I mean, who do you think will make you feel happy after you have attained all that you just said. What will make you happy? The

million rupees? Or that fascinating dream home? Or your physique?”

Then I explained, well the fact of the matter is, ‘Nothing’ from the above can make you feel happy. Think of it for a moment, the million rupees doesn’t give you any pleasure. It’s just your rule that says, “When I achieve this, I’ll give myself permission to feel happy and satisfied.”

*“Desire is the contract that you make with yourself to be unhappy until you get what you want.”*

*-Naval Ravikant*

When I once asked the same question to the ‘Happiest man of the town’, I found that he had a totally opposite answer and a different ‘philosophy’ to this. I asked him, “What has to happen for you to feel good/happy?” To which he promptly responded, “**Well, nothing. I mean, it’s so easy. All I have to do is get up, look down and see that I’m above the ground! Everyday above the ground is a great day.**” The secret of his happiness was – ‘Nothing’. Yes, you need no reason to feel happy or good, do you?

I’m asking you the same question. What has to happen for you to feel happy? Do you need someone to tell you how much they respect you? Do you want everyone around you to acknowledge you? Do you want people around you to support and appreciate whatever you do? Do you want everyone like your new ‘Profile Photo’? Do you want everyone to comment how cool you are looking in the new dress that you bought for 10,000 Rs? What has to happen for you to feel good? Do you want everyone in the staff or your colleagues to greet you and wish you, ‘Good Morning’ each day and every day? Do you have to drive the right car, live in your dream home, meet the right people, and achieve all your goals to feel happy? Do you want your girlfriend to constantly remind you how important you are to her and how much she loves you – to feel happy? Common, jot down your own answers in a list. And here is another cool exercise for you.

After making a list – as long as possible, do this – Tear it down and throw it in to the dustbin. The fact of the matter is, “Nothing should/must happen for you to feel good. **You can feel good and happy – right now, for no good reason, can't you?**”

*“If you need to go to the moon to feel a sense of adventure, then I think you got a problem. When you can find adventure from a smile – then you are wealthy.”*

In many of my sessions and seminars, when I explain this to people they tend to say something like, “By doing so, you are just lowering your standards” Well, that's insane. In fact, by adopting this rule (to be happy for no good reason at all) you are increasing your standards. This simply means that you are holding yourself to a higher standard that despite of whatever happens in the environment, you will be happy all the time. Nothing is more than our ‘happiness’ in life. And as long as your happiness is dependent on all these external circumstances or things, guess what? You will never ever be able to give yourself the ‘luxury’ to feel happy. What do you think are the chances of people around you, behaving as per your expectations? What do you think are the chances of your boss behaving as you expected, what are the chances of your colleagues greeting you ‘A pleasant Morning’ as per your expectation? Well, the honest and the true answer is ‘ZERO PERCENT’. You cannot control the external circumstances or behaviour of your friends. What you can control is ‘your wellbeing.’ Decide right now to be happy, no matter what happens around you.

Today, we have given the charge of our happiness to our external environment. It's time to take back the control and be in charge of our happiness. Make ‘happiness’ a priority.

*“Happiness is not a station you arrive at, but a manner of travelling.”*

*-Margaret Lee Runbeck*

You cannot wait for a station (your goals or events of your life) to feel happy, you can be and feel happy all along the journey to your ‘final destination’. If you keep on asking yourself, the old adage, ‘Are we there yet?’ The answer would always be, ‘Just one more mile to go, not yet there.’ After all, you are the only one who would allow yourself to feel happy once all your goals are achieved (once you are there), then why not start being happy all along the way? Happiness is a choice, it’s a journey. You can choose to be happy or lose your life in pursuit of happiness just to discover later on that, it was within you, all along with you, was sitting beside you – while you were busy finding it elsewhere, in your external environment.

Happiness is a ‘habit’ (habits like, keeping a ‘gratitude’ journal, practicing loving-kindness all along the way, each day and everyday – that we are going to discuss in a while) that you should cultivate. Happiness is not a ‘one-shot’ event like winning a lottery, or getting a new car, or promotion etc. Most people see it as if it’s a one-shot event. In one of my live events, I asked the audience, what according to you is happiness? And I enjoyed a wide range of diversified answers from the audience, however one was very unique. There was a gentleman sitting in the third bench of the fourth row. He had an ‘exclusive’ definition for happiness. He said, “For me, getting married is happiness.” His definition really surprised me. But it was not long ago, one year later – he was again in one of my live events, and this time his answer was totally altered. According to him, ‘Being single, free, independent, and alone was true happiness in life.’ And he said this in front of 1000 other participants. And you won’t believe me, but he said this in front of his wife – who was sitting right next to him. And sadly, after that day, I never saw that gentleman again in any of my events. And whenever I narrate his story in front of my

audience, now and again, I pray for him "May God Bless his soul"  
He was really a good guy. (Hahaha)

Well, jokes apart. Let's not wait for happiness, and create it right now – in this very moment.

*"If you want to understand the meaning of happiness,  
you must see it as a reward and not as a goal."*

*-Antoine De Saint-Exupery*

Some people strive their entire life in pursuit of happiness, never realizing that it is in the present moment itself. You can never find a happy moment, but you can always choose to create happiness, each moment. Choose it, create it, enjoy it and cherish it – life is short, make the most of it!

*"I am still determined to be cheerful and to be happy  
in whatever situation I may be, for I have also learned  
from experience that the greater part of our happiness  
or misery depends upon our dispositions, and not upon  
our circumstances; we carry the seeds of the one, or  
the other about with us, in our minds wherever we go."*

*-Martha Washington*

Heya, Aditya from this side. As you might have already guessed, this was a "**sample copy**" and not the full picture. There's a lot more to explore. If you enjoyed this one - and if you are sincerely seeking to turn your life around then I would surely encourage you to grab an awesome and amazing paperback edition for you. Right now, it's not "on sale" but rather I would say, it's "**on fire**". And we really have limited copies at this point of time, as this is a premium edition of the book specially published on a unique occasion (My father's birthday). We have very limited stock - it's available on "back order" at this point of time. Our printer machines are burning, & striving like anything to get maximum copies out of them. The fact of the matter is, most of them are already pre booked before getting out of the printer machines. So, if you are a person who's always seeking for "the edge" and would never ever settle for anything less than you could possibly be or do or give or share or contribute - I would suggest not to miss this opportunity. I have done my level best to add as much value as I possibly can. Moreover, along with the tools, and strategies to live life filled with grace and abundance I would feel incredible to offer you "Fantastic Five" gifts that have the potential to enhance and optimize the quality of your life and will surely amplify your experience of life. (P.S. Fantastic Five Gifts are limited only for this premium edition.)

So, go and grab a copy for you! This book comes with a 100% money back guarantee. If you are not satisfied with the value we provide along with the book, you can get 100% of your amount back. At the end, it is not the damn money anyways, make sure to make the most of the time you invest in this book. Money is something you could get back easily - but time? You would never be able to get back the time we invest in together - so make sure to make the most of it.

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## WHERE CAN I GET IT?

Oh! I must say, that's a pretty awesome question...

"Knowledge is having the right answer, while intelligence is asking the right question."

HERE'S THAT AUSPICIOUS  
PLACE FROM WHERE YOU  
CAN GRAB A COPY FOR YOU!

The pious and auspicious place from where you can seize a copy for yourself is my online home. (You guessed it right - my website)

Here's the "quick link" for it:  
[www.adityabhavsar.com/shop](http://www.adityabhavsar.com/shop)

For bulk orders/any other queries regarding this book or any other product/services - you can get in touch with our customer success team at: [connect@adityabhavsar.com](mailto:connect@adityabhavsar.com) or you can now also get assistance via whatsapp, just ping us on: +91-8200904935.

Our team will be overwhelmed with joy to help you out in all the ways they possibly can. Feel 100% free to get in touch with us any-time.

Moreover, if you wish to send me something personally, I would be excited more than you to listen what you have to say with all the consideration and care. You can get in touch with me via:

[besuccessful@adityabhavsar.com](mailto:besuccessful@adityabhavsar.com)